## ANNUAL ACCOUNTS FOR PORTUGUESE MARKETS QUESTIONNAIRE YEAR 2015

| Company   |  |
|---|--|
| Name of the person responsable for filling in this questionnaire: |  |
| Telephone:  |  |
| E-mail:   |  |
| Fax:  |  |
|   |  |
| Annual Report and Accounts 2015                                   |  |

Please, attach to this questionnaire your company's Annual Report and Accounts relative to your activity in Portugal in 2015. If your company does not publish the Annual Report relative to its activity in Portugal, you may alternatively attach an equivalent official document with the accounts of 2015 (e.g. a copy of the Portuguese Annual Statement IES (Simplified Business Information)).

## 2. Other Information

**2.1.** Please, fill in all the indicators in the following table. If, for a certain indicator, the data was "zero", please indicate "0":

|                   |   | Annual Accounts for Portuguese Markets - Year 2015                   | Data (Euros) |
|-------------------|---|--|--------------|
| O T H E R S - N D | 1 | Total annual investment  |              |
|                   | 2 | Revenues from electronic communications service provision 1)         |              |
|                   | 3 | EC revenues from transactions between companies of the same group 2) |              |
|                   | 4 | Advertising costs  |              |
|                   | 5 | Number of electronic communications staff (average annual number) 3) |              |
|                   | 6 | Number of total employed persons (average annual number) 4)          |              |

<sup>1)</sup> Revenues must be calculated prior to the application of the VAT and shall not include the sale of terminal equipment or revenues from other activities other than the provision of electronic communications networks and services, nor revenues from dealings between companies of the same group.

<sup>2)</sup> It should include the revenues of electronic communications from transactions between companies of the same group. This value is not included in the previous indicator "2.Revenues from electronic communications service provision".

<sup>&</sup>lt;sup>3)</sup> Average annual number of employees of the company assigned to its telecommunications activity, including the provision of telecommunications services and the support areas (eg financial, administrative). Staff should be expressed in full-time equivalents. Part-time staff should be included in full-time equivalents. The conversion should be carried out on the basis of the number of hours, days, weeks or months worked.

<sup>&</sup>lt;sup>4)</sup> It should include the average annual number of employees of the company, relative to the whole range of activities provided by the company and its support areas (eg. financial, administrative). It should also include staff working for the company without remuneration (eg. partner). It should not include staff whose remuneration is earned from another entity.

**2.2.** Please also fill in the following table with the indicators which are not individually in the official document requested in Question 1 (Annual Report and Accounts relative to your activity in Portugal or Portuguese Annual Statement IES). If, for a certain cell, the data was "zero", please indicate "0" in that same cell:

|  |    | Annual Accounts for Portuguese Markets - Year 2015 | Valor (Euros) |
|--|----|--|---------------|
| Fill in the indicators which are not individually in the official document requested in Question 1 | 7  | Operating subsidies                                |               |
|  | 8  | Changes in production inventories                  |               |
|  | 9  | Own work capitalised                               |               |
|  | 10 | Cost of goods sold and materials consumed          |               |
|  | 11 | Supplies and external services                     |               |
|  | 12 | Staff costs  |               |
|  | 13 | Supplementary income                               |               |
|  | 14 | Indirect taxes                                     |               |
|  | 15 | Total operating income                             |               |
|  | 16 | Total operating expenditures                       |               |

IF YOUR COMPANY INCLUDED ALL THE INFORMATION WE REQUEST IN POINTS 1 AND 2, YOUR RESPONSE IS COMPLETE.
THANK YOU FOR THE INFORMATION PROVIDED. OTHERWISE, GO TO NEXT QUESTION.

3. This Question 3 is only to be answered in case you did not attach the information listed in question 1

If, considering the statutory deadlines set for registration of the accountability of companies, the Annual Report and Accounts of your company relative to Portugal or an equivalent official document (e.g. Portuguese Annual Statement IES) will not be available before July 20, 2016, you are required to:

- **3.1.** Please, indicate why none of the documents mentioned in 3. is available yet:
- **3.2.** Please, indicate when you do expect that it will possible to send to ANACOM your Annual Report and Accounts 2015 relative to your activity in Portugal (or the Portuguese Annual Statement IES, if the company does not publish that Annual Report). In addition, please send these elements to ANACOM, as soon as they are available.
- **3.3.** If your Annual Report and Accounts relative to your activity in Portugal or the Portuguese Annual Statement IES are not available before July 20, 2016, or if the figures concerning the Portuguese markets are not treated separately in your Annual Report and Accounts, we kindly ask you to fill in the following form. This form includes a core set of indicators to be filled in by each company. If the values relative to this set of indicators are not made available to ANACOM <u>until July 20, 2016</u>, the schedule relative to the development and release of the publication "Communications Market in the National Economy" may be compromised.

## Note:

- Fill in all cells.
- If, for a certain cell, the data was "zero", please indicate "0" in that same cell.

|                   |    | Annual Accounts for Portuguese Markets - Year 2015                    | Data (Euros) |
|-------------------|----|---|--------------|
| P R O F I T       | 1  | Turnover "Sales and services provided" [2+3]                          |              |
|                   | 2  | Sales   |              |
|                   | 3  | Services provided   |              |
|                   | 4  | Operating subsidies   |              |
|                   | 5  | Changes in production inventories                                     |              |
|                   | 6  | Own work capitalised  |              |
| A<br>N            | 7  | Cost of goods sold and materials consumed                             |              |
| D                 | 8  | Supplies and external services  |              |
| L                 | 9  | Staff costs   |              |
| 0<br>S            | 10 | Supplementary income  |              |
| S                 | 11 | Indirect taxes  |              |
| Α                 | 12 | Total operating income  |              |
| C<br>C            | 13 | Total operating expenditures  |              |
| O<br>U<br>N<br>T  | 14 | Earnings before interest taxes depreciation and amortization (EBITDA) |              |
|                   | 15 | Earnings before interest and taxes (EBIT)                             |              |
|                   | 16 | Earnings before taxes (EBT)   |              |
|                   | 17 | Net result  |              |
|                   | 18 | Total Assets [19+20]  |              |
| В                 | 19 | Non-Current Assets (Fixed Assets)                                     |              |
| A S<br>L H<br>A E | 20 | Current Assets  |              |
|                   | 21 | Total Equity  |              |
| N E<br>C T        | 22 | Total Liabilities [23+24]   |              |
| E                 | 23 | Non-Current Liabilities   |              |
|                   | 24 | Current Liabilities   |              |

| in other sectors). | licators are related to the global activity of the company (electronic communications and other activities eventually developed The first indicator in this table only matches the second indicator requested in Question 2 if your company only provides unications services. |
|--------------------|--|
| Obs.:              |  |
|                    |  |
|                    |  |
| _                  |  |
|                    | THANK YOU FOR THE INFORMATION PROVIDED   |