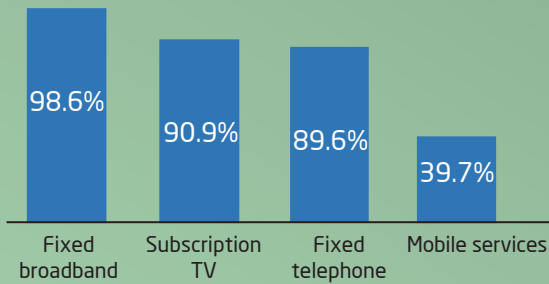


FACTS & FIGURES

| 1st QUARTER 2017 |

Bundles of Services

MULTIPLE PLAY PENETRATION BY SERVICE

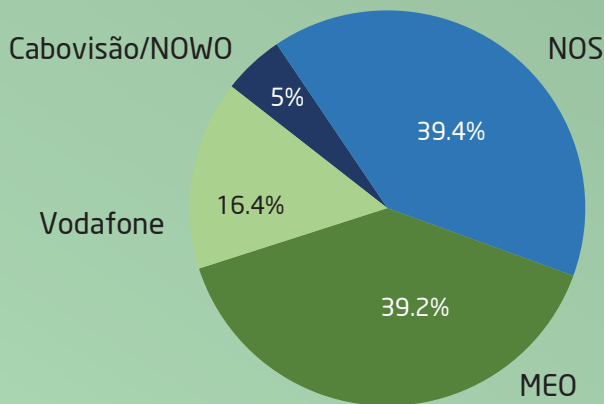


+1% between 4Q2016 and 1Q2017

8.7 out of 10 households have a bundle of services

3,55 million subscribers.

SHARE OF SUBSCRIBERS

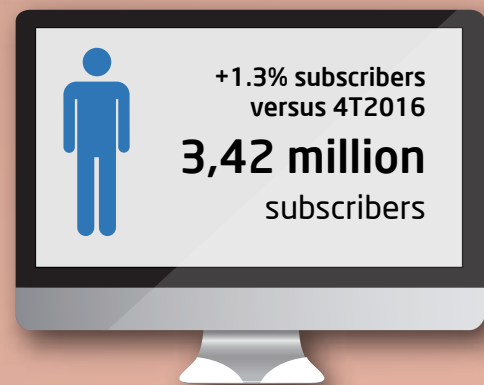
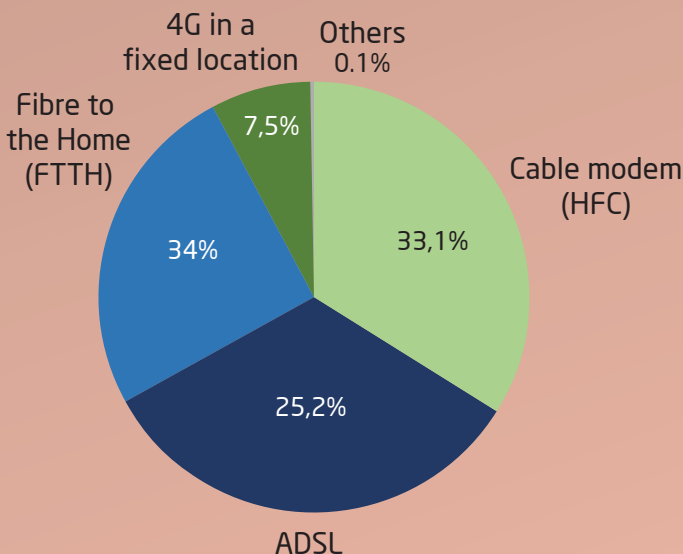


Quintuple-play (FBB+FTS+STV+MTS+MBB) became the most popular bundled offer (41.3%) surpassing triple-play (FTS+FBB+STV) (41%)

Fixed Internet

BROADBAND SUBSCRIBERS PER ACCESS NETWORK

Optical fibre (FTTH/B) overtook cable modem to become the main form of fixed broadband Internet access: +6.7% versus 4Q2016 (+73 thousand access) and 30.9% versus 1Q2016

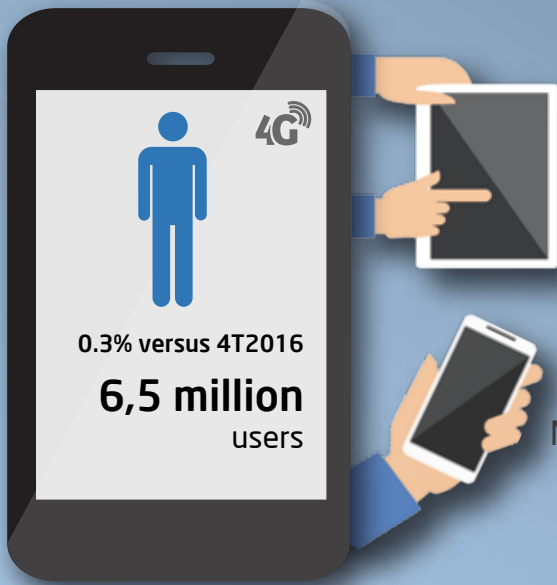


Optical fibre (FTTH) subscribers
Record growth



Average monthly traffic per access

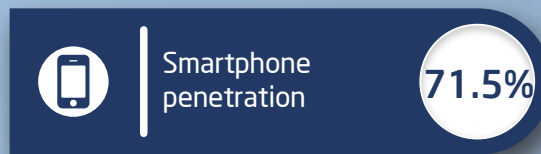
Mobile Internet



8.4%
PC/Tablet

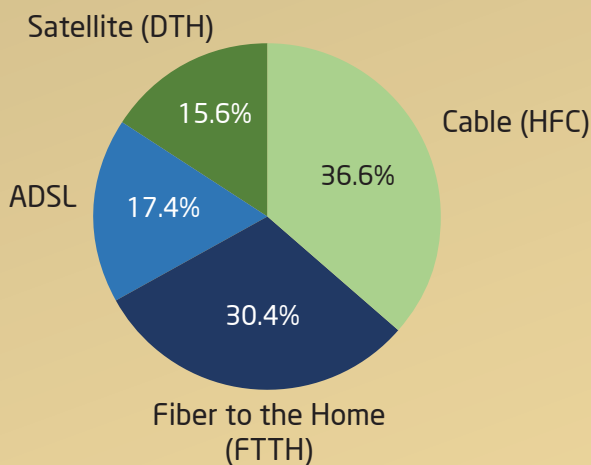
91.6%
Mobile phone
Internet

2.1GB
Average monthly
traffic per access



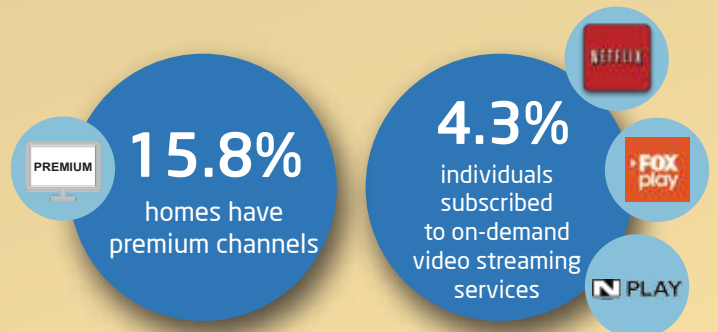
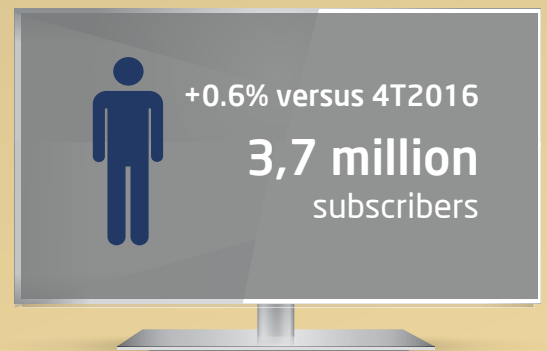
Subscription TV

DISTRIBUTION BY ACCESS NETWORK

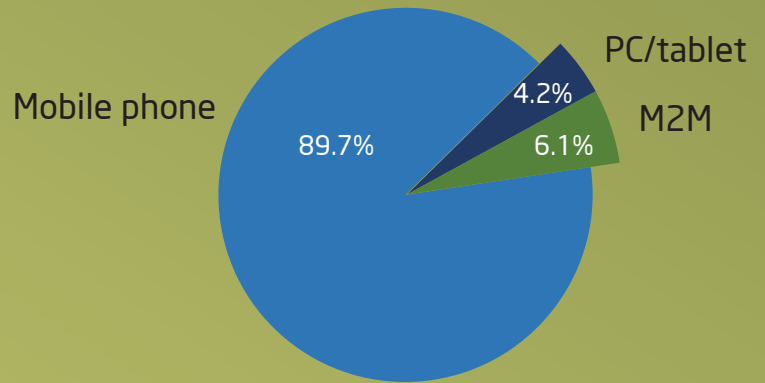
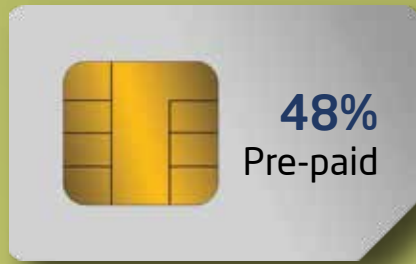


Fiber to the Home

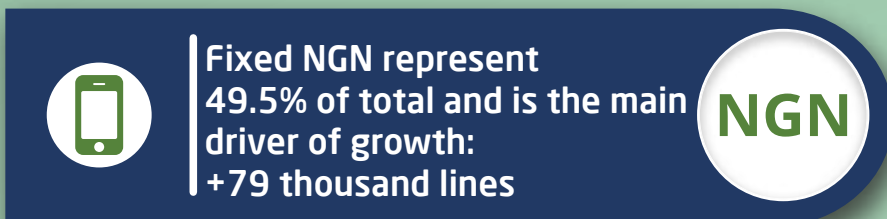
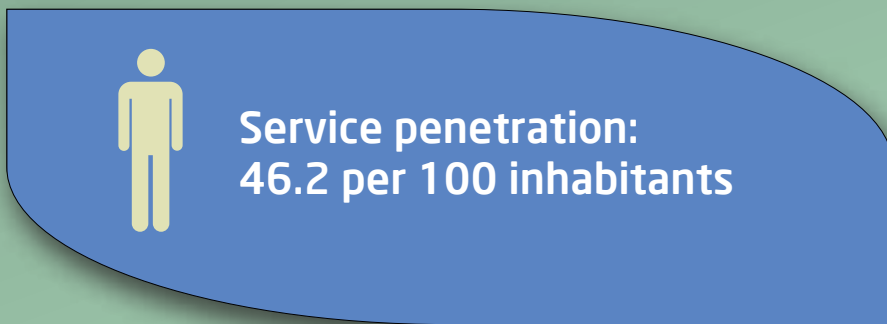
+ 67 thousand subscriber
Main source
of growth



Mobile services



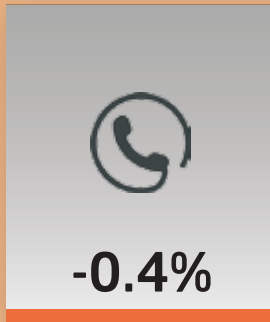
Fixed Telephone Service



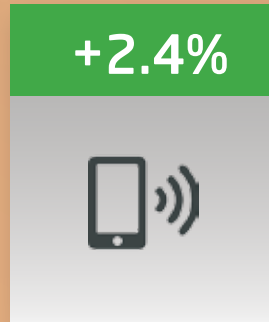
-0.2% thousand lines versus 4T2016

4.78 million
lines

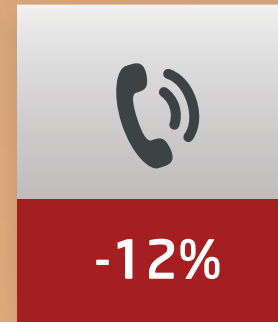
Traffic



decrease in
voice traffic



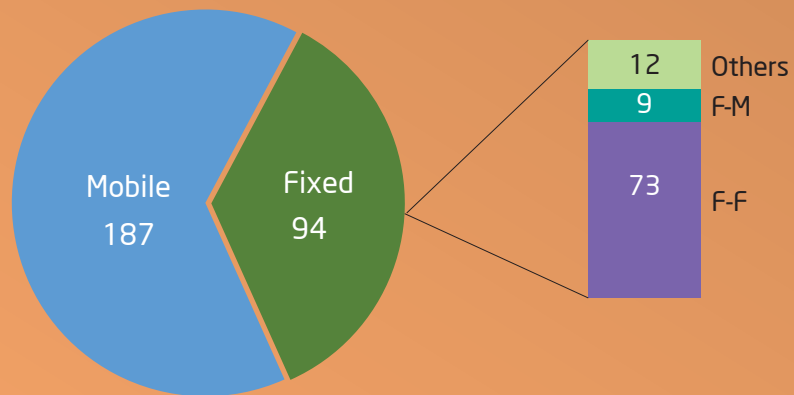
increase in
mobile traffic



decrease in
fixed traffic

Compared to 1Q2016

AVERAGE MONTHLY TRAFFIC PER ACCESS (MIN)



Revenues

TOTAL REVENUES OF THE MAIN SERVICES OF ELECTRONIC COMMUNICATIONS



Cabled dwellings - NGN



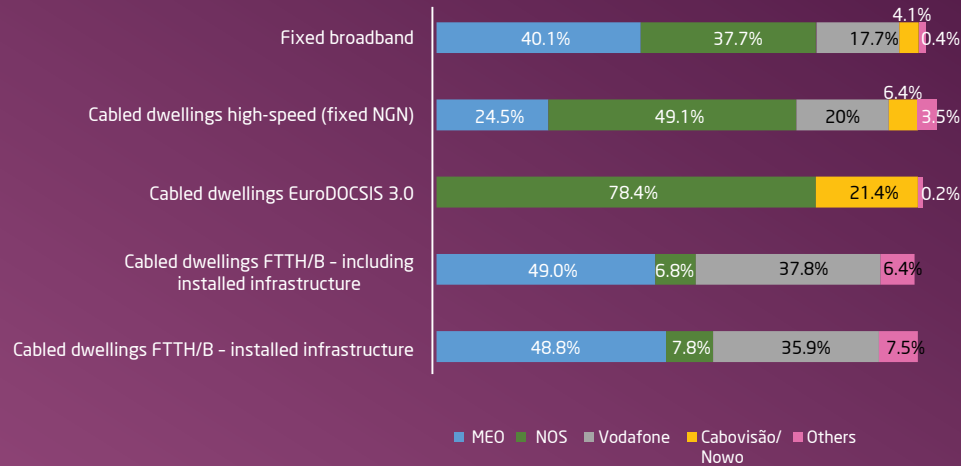
5.6
million

Optical fibre
(FTTH/B)

4.24
million

Cable TV
networks (HFC)

QUOTES



Source: ANACOM

ANACOM

AUTORIDADE
NACIONAL
DE COMUNICAÇÕES