

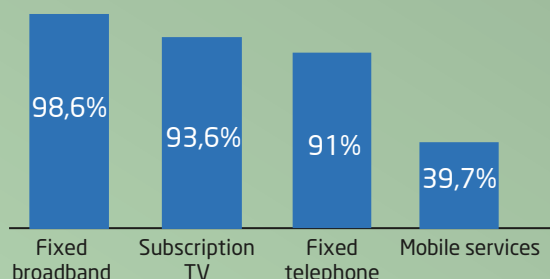
FACTS & FIGURES

|3rd QUARTER 2017|

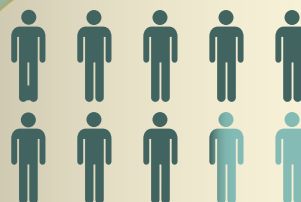
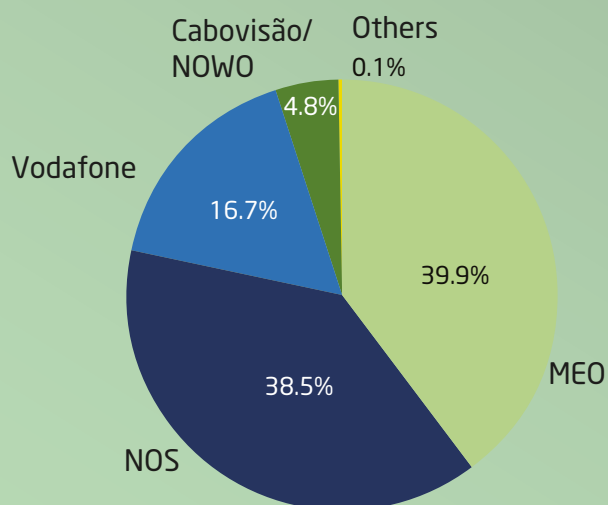
|Electronic communications|

Bundles of Services

MULTIPLE PLAY PENETRATION BY SERVICE



SHARE OF SUBSCRIBERS



+2.3% between 2Q2016 and 3Q2017

9.1 out of 10 households have a bundle of services

3.7 million subscribers

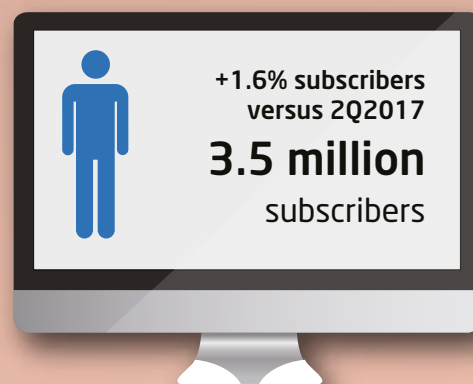
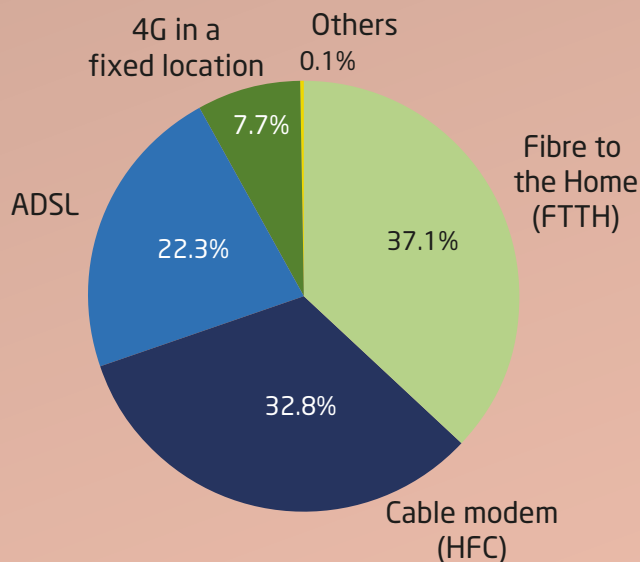


Quintuple-play (FBB+FTS+STV+MTS+MBB) became the most popular bundled offer (41.6%) surpassing triple-play (FTS+FBB+STV) (40.7%)

Source: ANACOM

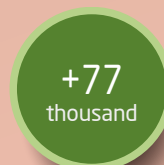
Fixed Internet

DISTRIBUTION BY ACCESS NETWORK



+1.6% subscribers versus 2Q2017

3.5 million subscribers



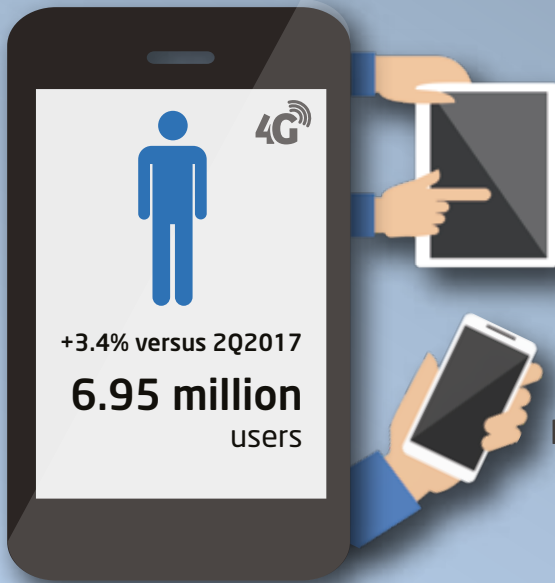
+77 thousand
Optical fibre (FTTH) subscribers
Record growth



78GB
Average monthly traffic per access

Source: ANACOM

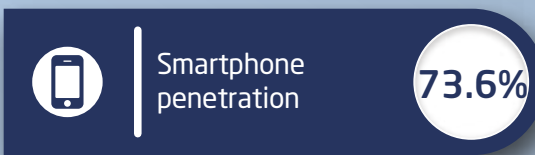
Mobile Internet



8.5%
PC/Tablet

91.5%
Mobile phone
Internet

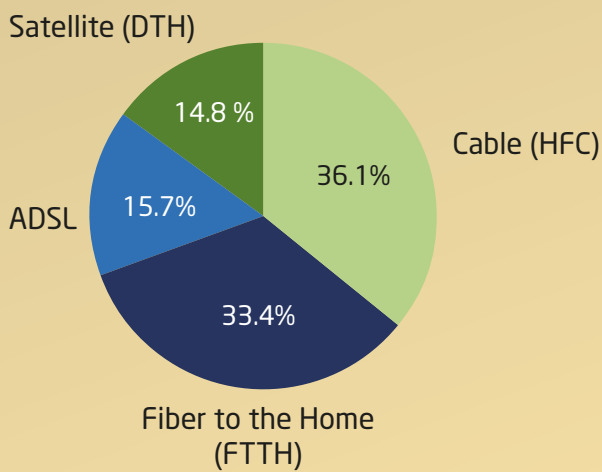
2.8GB
Average monthly
traffic per access



Source: ANACOM

Subscription TV

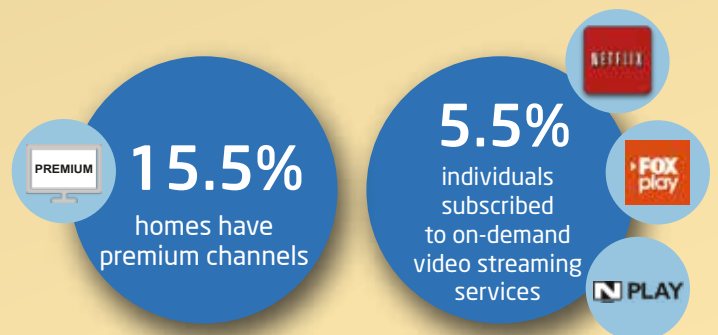
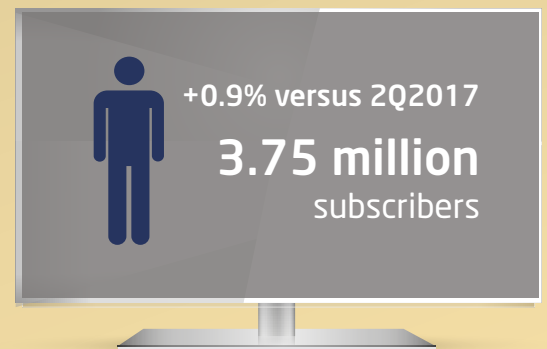
DISTRIBUTION BY ACCESS NETWORK



Fiber to the Home
(FTTH)

Fiber to the Home

+ 70 thousand subscriber
Main source
of growth

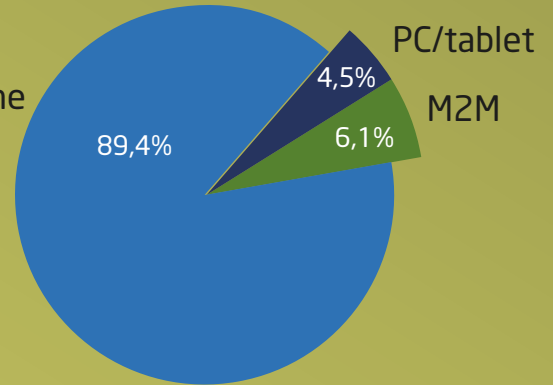


Source: ANACOM

Mobile services

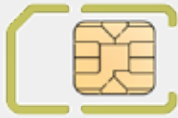


Mobile phone



Roaming traffic has grown at rates above 100%, following the introduction of "Roam Like At Home"

48.1%
Pre-paid



Million
subscribers

13

Source: ANACOM

Fixed Telephone Service



Service penetration:
46.6 per 100 inhabitants



+0.3% thousand lines versus 2Q2017

4.8 million
lines



Fixed NGN represent
52.4% of total and is the main
driver of growth:
+77 thousand lines

RNG

Source: ANACOM

Traffic

+1.4%



increase in
voice traffic

+4.1%



increase in
mobile traffic

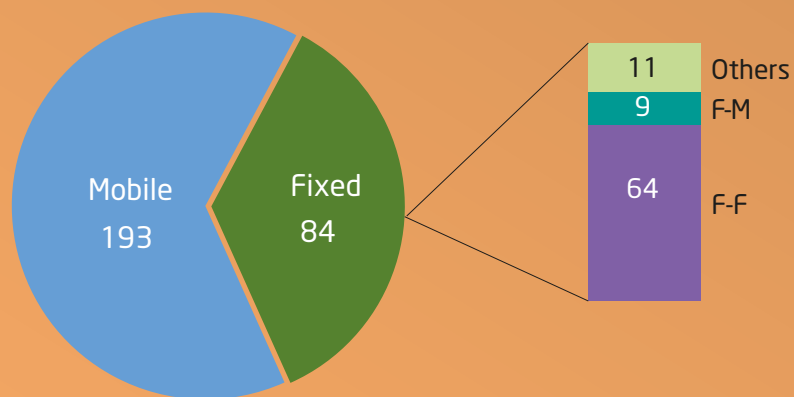


-11.3%

decrease in
fixed traffic

Compared to 3Q2016

AVERAGE MONTHLY TRAFFIC PER ACCESS (MIN)



Source: ANACOM

Revenues

TOTAL REVENUES OF THE MAIN SERVICES OF ELECTRONIC COMMUNICATIONS

-0.6%



Source: ANACOM

Cabled dwellings - NGN



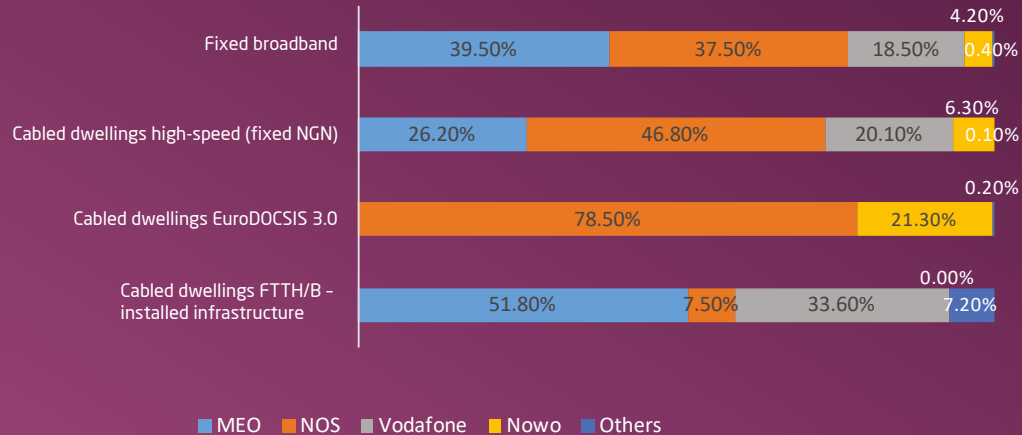
6.1
million

Optical fibre
(FTTH/B)

4.3
million

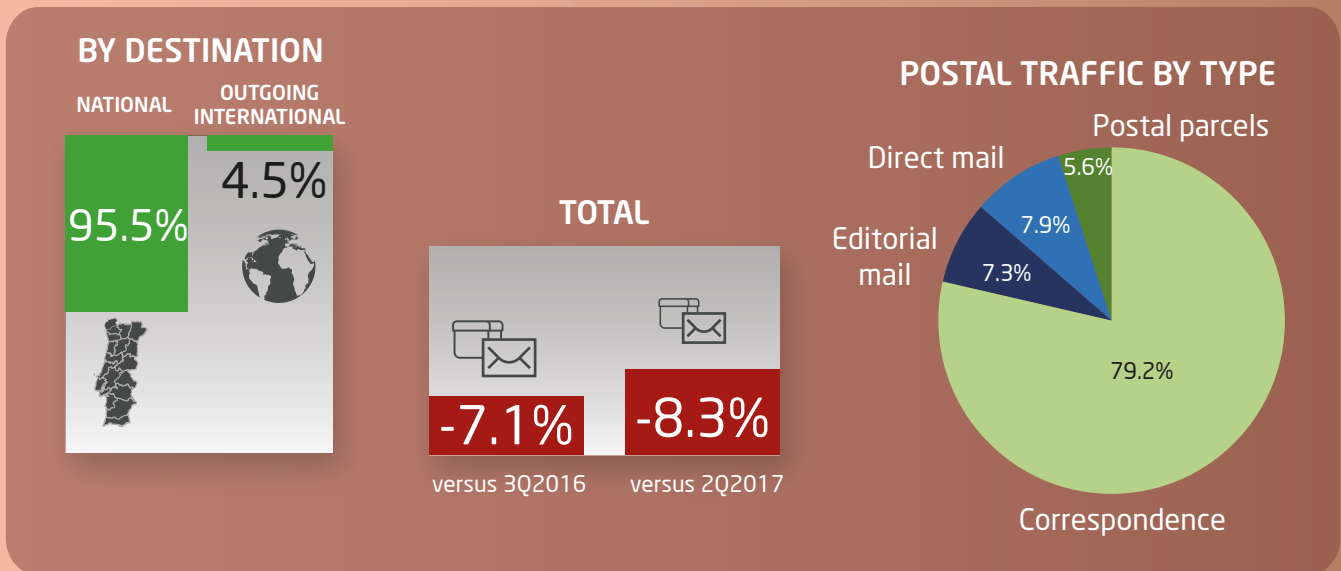
Cable TV
networks (HFC)

QUOTES



Source: ANACOM

Traffic



POSTAL DATA PER CAPITA

17.4 items per inhabitant



Postal traffic encompassed by the universal service

84.1 %

Source: ANACOM

Revenues and resources



Postal revenues fell by 0.7% compared to 3Q2016

MATERIAL RESOURCES*

- number of access points: ↑ 0.6%
- number of distribution centres: ↓ 0.2%
- vehicle fleet saw: ↓ 1.2%

* compared to 3Q2016

HUMAN RESOURCES



14.8 thousand people employed in the provision of postal services -0.5% versus 3Q2016

Source: ANACOM