

ABOUT JOSÉ TOSCANO

A telecommunications engineer by training, Mr. Toscano has more than twenty five years experience in the telecommunications sector and has held management positions in both the public and private sectors as well as in regional and international organizations in this field.

His professional experience before his current position as Director of External Relations with ITSO includes executive appointments within the Portuguese government and the European Commission, top-level management responsibilities with the private telecommunications sector in Portugal, as well as teaching assignments at various universities in Portugal. He has also been actively involved in the definition, development and work of numerous regional and international regulatory entities in the telecommunications and satellite communications fields in particular the ITU, EC, CEPT, and the GSM MoU, and is especially knowledgeable and comfortable working in a multicultural environment.

Mr. Toscano is a leader with vision. Articulate and results oriented, Mr. Toscano excels in creative problem solving and has repeatedly demonstrated his ability to build consensus and achieve results in highly complex commercial and political environments and situations. He has a proven track record in providing leadership, vision and creative direction.



José Manuel Toscano

Portugal

Candidate for Director General
of the International Telecommunications
Satellite Organization (ITSO)



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ABOUT ITSO

Since the restructuring of the International Telecommunications Satellite Organization (ITSO) in 2001, the international telecommunications satellite environment has undergone significant changes. The regulatory environment has changed, new financial models have appeared, technology continues to evolve and of course, competition is now generally accepted in the telecommunications field in general.

All of these changes have also impacted Intelsat, which was established as a private company in 2001. One of the most significant changes affecting Intelsat relates to its financial structure. Gone are the old "signatories", which were in many cases government departments and/or public telecommunications operators and generally run by governments and publicly funded. Intelsat is now owned by private equity funds. This process has presented ITSO with new challenges and has underlined the need for a strong organization capable of ensuring that the objectives of the restructuring are fully met.

By its ability to provide global coverage and connectivity, satellite technology is ideally suited to ensure the continued development of a global information and communications infrastructure and to present key development opportunities to countries around the world through a reliable information and communication infrastructure. It is vital that all countries are able to obtain such connectivity so that the global society can effectively bridge the current divide between developed and developing countries and regions.

Against this background and within the limits of its mission as defined in the Agreement, it is essential that ITSO has a strong and experienced leadership which allows it to effectively contribute to the emergence and promotion of a global broadband communications infrastructure and to continue to discharge its obligations of:

- *Supervising the performance by Intelsat of the Core Principles;*
- *Ensuring the availability in the long run and on a global basis of high-quality, affordable international public telecommunications services.*

VISION

Traditionally, ITSO has provided a privileged environment for Member States to work together to ensure that its mission and objectives as defined in 2001 are met. However, the Organization is expected to face further serious challenges in the foreseeable future, thus creating the need for a strong leader who not only understands the objectives of the restructuring, but who can also respond to such challenges quickly and effectively.

I believe that ITSO should continue to be the place where developed and developing countries can feel confident in expressing their views and in considering actions which may be essential to the development of satellite communications in their countries and regions.

I have dedicated all of my professional career to the development of competition and the promotion of affordable access to high-quality communications services to as many users as possible. In my view, an adequate communications infrastructure and access to high-quality connectivity is one of the fundamental pillars of a country's economic development.

If elected Director General, I intend to:

- *Ensure that Intelsat continues to provide high-quality and affordable international telecommunications services on a global basis;*
- *Maintain the balance between this fundamental obligation and the need for Intelsat to meet its commercial goals;*
- *Ensure that the orbital locations used by Intelsat in 2001 continue to be used in accordance with the Agreement;*
- *Enhance channels of communications between the Organization, its Member States and Intelsat, with emphasis on collaboration and dialogue.*

